

Personal Branding Assessment Questionnaire

I'm working on a personal branding exercise and would value your candid input. Please answer the questions below as best you can. Short, bulleted answers are fine. I've included a sample list of Brand Attribute ideas to spark your thinking.

1. Core values

What do you think my core values are?

2. Key strengths and weaknesses

What is my key skill set?

What is my expertise?

What are the weaknesses that may hold me back?

3. Unique value proposition

What is my unique expertise or value that differentiates me?

4. Personality/image attributes

How do I come across to others?

What are the key adjectives that describe my personality? Describe my look and style.

5. Leadership attributes

What kind of a leader am I?

6. Relationship attributes

What is it like to engage with me—professionally and socially?

7. What is a living or inanimate thing that best represents my brand? Please explain. Examples:

A trusted Saint Bernard dog who always come to the rescue A Mini Cooper car that is efficient, fun to drive and has a quirky sense of style

The following list of potential brand attributes may help to spur ideas as you answer the questions above.

Sample Brand Attributes

Core Values	Strengths	Personality	Image
• Trust	Project management	Visionary	Sophisticated
• Courage	People management	• Positive	• Elegant
• Respect	• Financial or opera-	Strategic	• Edgy
• Integrity	tions management	Creative	Buttoned-down
• Passion	Technical expertise	• Present	• Classic
• Innovation	Strategic planning	• Focused	Business casual
Transparency	Managing conflict	• Flexible	• Fashion forward
 Adaptability 	Creative problem	 Inspirational 	• Urban
• Reliability	solving	Sense of humor	• Artistic
 Accountability 	• Delivering presenta-	 Compassionate 	• Establishment
Honesty	tions	• Patient	Couture
Giving back	Decision making	• Results-oriented	 Technology savvy
• Leadership	Mentoring	• Analytical	• Worldly
• Vision	Communication	• Confident	• Cultured
• Quality	Strategic vision	Competent	• Hip
• Diversity	• Collaboration &	• Expert	• Colorful
Thought leadership	teamwork	• Unflappable	Conservative
• Service	Building and leading	• Driven	Academic
 Helping others 	teams	Passionate	• Professional
• Education	 Leading innovation 	 Collaborative 	Geek chic
Competence	Global strategies	• Personable	• Entrepreneurial
Respect	Streamlining	• Energetic	• Leader
 Responsibility 	processes	• Friendly	• (see Personality list)
Open mind	Domain expertise		
• Friendship	 Driving for results 		
 Determination 	Change management		
• Friendship	• Driving for results		

